



Schools Traded Services Offer

Haringey School Finance

Muhammad Ali, ACCA

Why!



Current Issues:

1 Increase in License deficit applications > cash flow advance

💡 Schools in financial difficulty

2 Schools in Deficit > more schools going into deficit

💡 Lack of strategic financial support available to schools leaders

3 Schools financial statement > poor quality of returns

💡 Not sufficient information for schools leaders

Liquidity not know

No long term planning



Statutory reporting > a greater reporting requirement for schools

DfE is currently publishing documents for statutory reporting requirements for schools

Schools in Financial Difficulty

Risk Based Scoring Model (Oversight Role)

- 1. Cash flow advance**
- 2. Deficit review over the last 3 years**
- 3. Salaries cost above average threshold**
- 4. No SBM**
- 5. Quality of Accounts submission**
- 6. Internal Audit report**

Service Level Agreement (Supportive Role)

- Short term MTFS
- Monthly budget monitoring
- Integrated Curriculum led financial planning - 3 years
- Cost of delivery model
- Financial Benchmarking
- Procurement and contracts review
- Back office function (VFM)

Integrated Curriculum led Financial planning (our Approach)

Maximise value for money

Strategic curriculum changes to help pupils

Help strategic longer-term budget planning

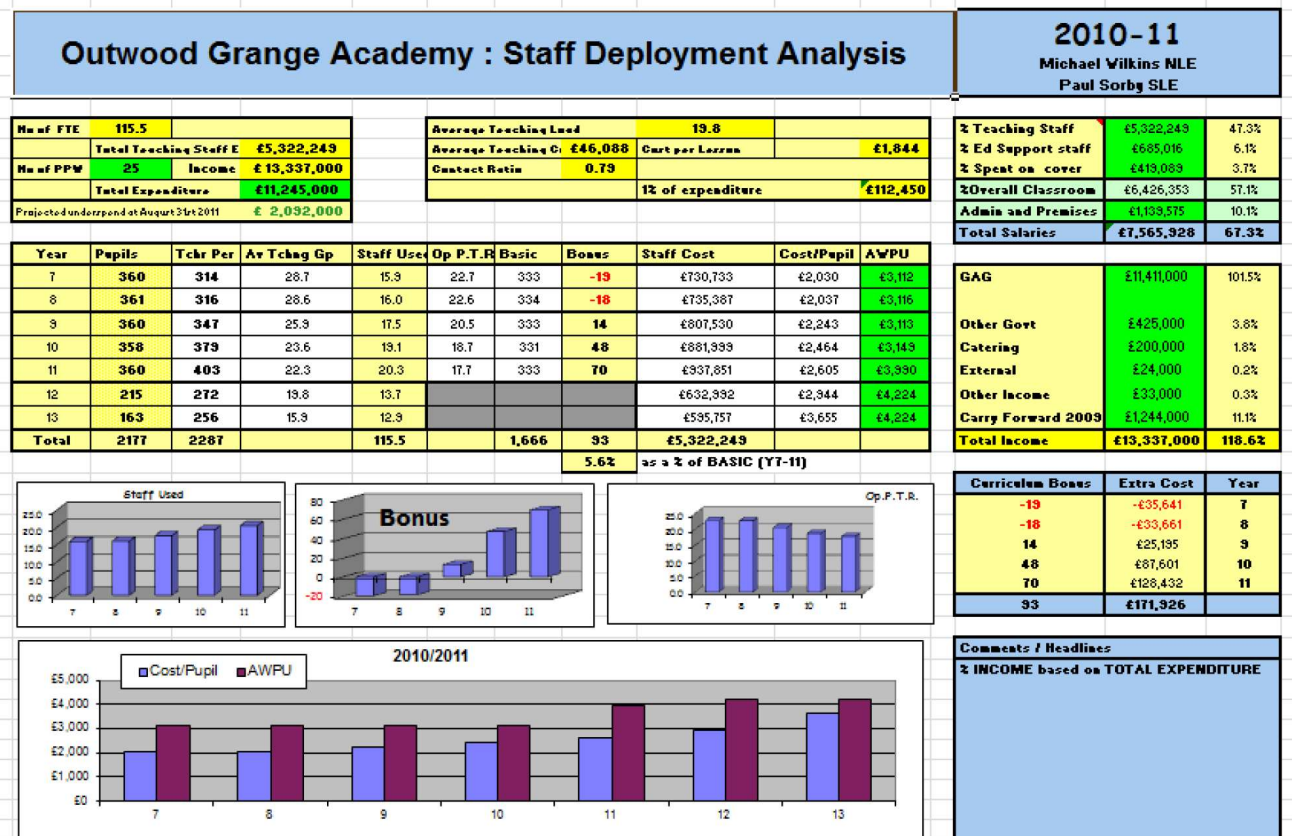
Identify average contact ratio

Virtually no overstaffing

Balanced between ideal curriculum and costs that the school can afford to deliver

School's recruitment needs over the next 3 years

SLT's get involved in schools budget planning



💡 Schools Breakeven Analysis Study

1

Fixed Costs

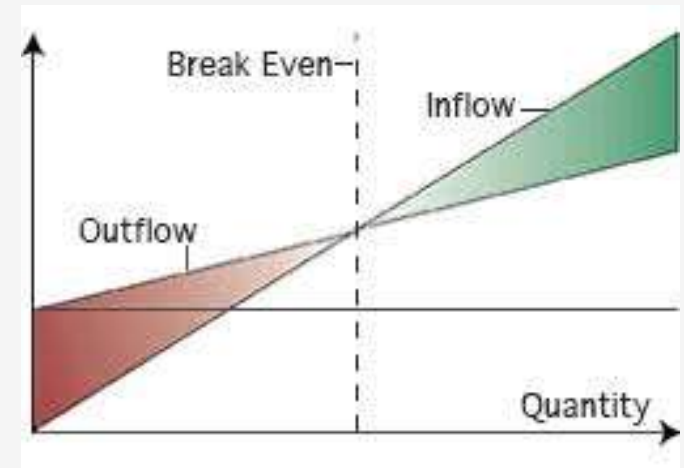
1. Salary & Wages
2. Planned Maintenance & Improvements
3. Learning Recourses
4. Subscriptions

Variable Costs (Variable)

1. Overheads

Revenue & Funding

1. Government funding (largely pupil led)
2. Other funding



2

3

Support Offer for Schools!

Haringey Schools Finance Team will provide a wide range of Finance Support Packages to schools from September 2019.

A robust team structure will be in place to bring reliability and consistency in the service.

A signal point of contact for Schools to contact Business Support Team - 3 days response time.

A dedicated contact number

Support Model:

1 Consultancy > Strategic Advice...

1. Strategic Budget Monitoring
2. Reporting
3. Breakeven Analysis
4. Curriculum Led Financial Planning
5. Cash Flow Liquidity analysis

2 SBM Support Services > day to day operations...

1. Month End Close Down
2. Year End Close Down
3. Bank Reconciliation
4. Accounts Payable
5. Accounts Receivable



Support Packages

- 1 Financial Health Check:** Report on governance, compliance, benchmarking, forecasts, wages, overheads, payments, and ratio analysis.
- 2 Desktop Support:** Includes monthly or quarterly reports on budgets, cash flow, month end and year end review of accounts
- 3 On Site Support:** Includes 1 & 2 above plus governors meeting, preparation of budget forecasts, carry out month end and year end close down.
- 4 System Transformation Support:** New system implementation, staff training, review and advice on internal controls.
- 5 SBM Services:** Day to day operations in school (Finance Only)
- 6 Consultancy:** Consultancy services for budget, accounts and specific projects such re-structure etc



Questions & Answers

